

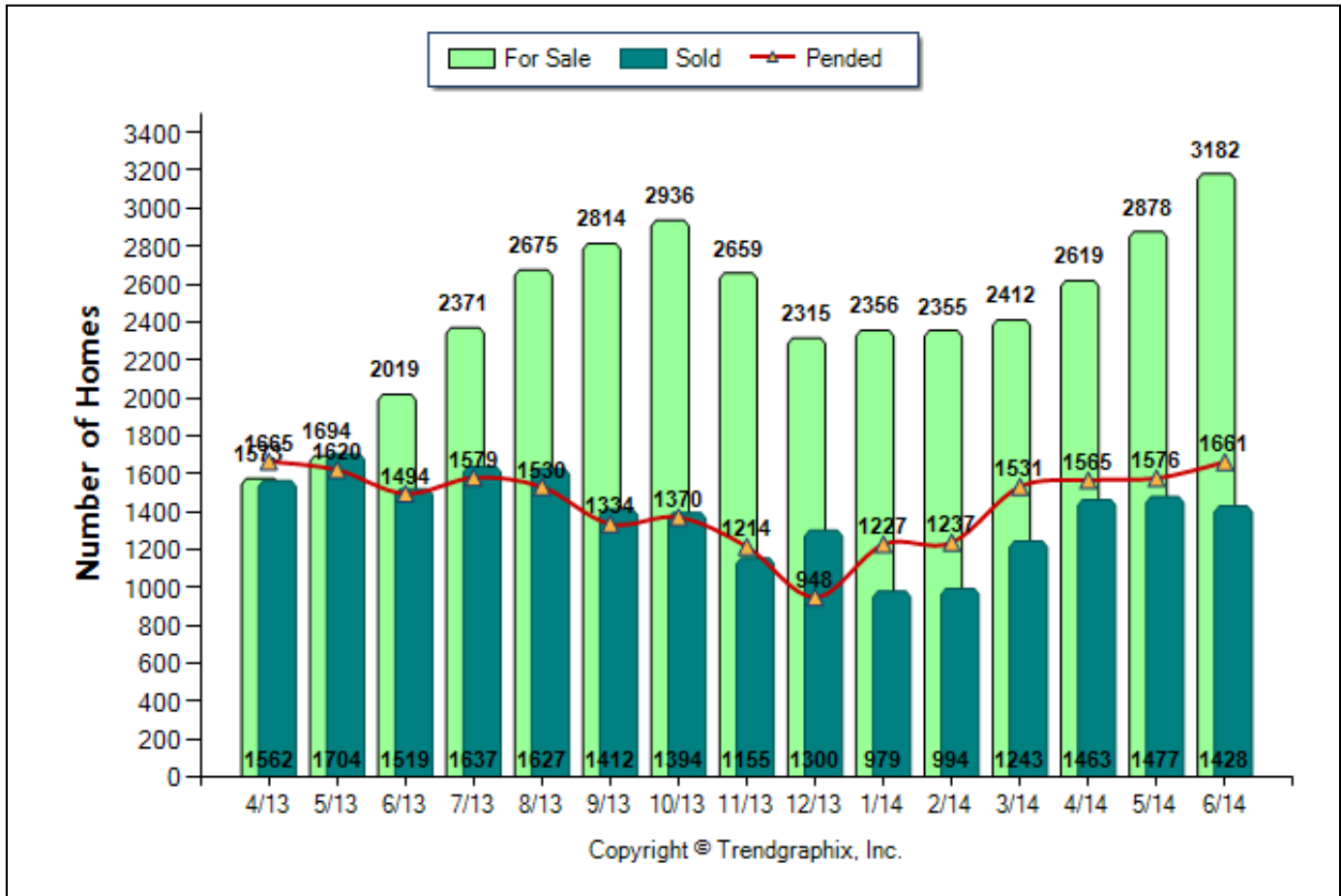
Location: All Sac. County areas combined
 Property Types: Single Family Homes - All Properties
 Price Range: \$0 - No Limit
 Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit
 Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit
 Year Built: 0 - No Limit

Number of Homes For Sale vs. Sold vs. Pended (Apr. 2013 - Jun. 2014)

Prepared for you by: Agent Jane



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
	Jun. 14	May. 14	% Change	Jun. 14	Jun. 13	% Change	Apr. 14 to Jun. 14	Apr. 13 to Jun. 13	% Change
For Sale	3182	2878	10.6% ▲	3182	2019	57.6% ▲	2893	1762	64.2% ▲
Sold	1428	1477	-3.3% ▼	1428	1519	-6% ▼	1456	1595	-8.7% ▼
Pended	1661	1576	5.4% ▲	1661	1494	11.2% ▲	1601	1593	0.5% ▲

Date	4/13	5/13	6/13	7/13	8/13	9/13	10/13	11/13	12/13	1/14	2/14	3/14	4/14	5/14	6/14
For Sale	1573	1694	2019	2371	2675	2814	2936	2659	2315	2356	2355	2412	2619	2878	3182
New Listing	2050	2006	2050	2235	2233	1887	1936	1368	1049	1807	1605	1948	2186	2244	2172
Sold	1562	1704	1519	1637	1627	1412	1394	1155	1300	979	994	1243	1463	1477	1428
Pended	1665	1620	1494	1579	1530	1334	1370	1214	948	1227	1237	1531	1565	1576	1661
Months of Inventory (Closed Sales)	1	1	1.3	1.4	1.6	2	2.1	2.3	1.8	2.4	2.4	1.9	1.8	1.9	2.2
Months of Inventory (Pended Sales)	0.9	1	1.4	1.5	1.7	2.1	2.1	2.2	2.4	1.9	1.9	1.6	1.7	1.8	1.9
Absorption Rate (Closed Sales) %	99.3	100.6	75.2	69	60.8	50.2	47.5	43.4	56.2	41.6	42.2	51.5	55.9	51.3	44.9
Absorption Rate (Pended Sales) %	105.8	95.6	74	66.6	57.2	47.4	46.7	45.7	41	52.1	52.5	63.5	59.8	54.8	52.2
Avg. Active Price	374	388	368	360	349	349	348	350	343	344	354	355	371	379	375
Avg. Sold Price	246	268	272	280	282	279	273	279	281	269	285	288	292	295	294
Avg. Sq. Ft. Price	146	155	158	162	163	163	162	165	164	157	167	167	169	173	173
Sold/List Diff. %	101	101	101	101	101	100	100	99	99	99	99	99	99	99	99
Sold/Orig LP Diff. %	101	101	101	100	100	98	98	97	97	97	97	97	98	98	98
Days on Market	22	21	21	23	23	24	28	29	35	39	39	38	32	31	30
Avg CDOM	26	24	23	26	25	28	31	34	40	46	48	44	39	36	35
Median	220	240	245	250	253	251	251	245	248	240	258	260	265	270	270

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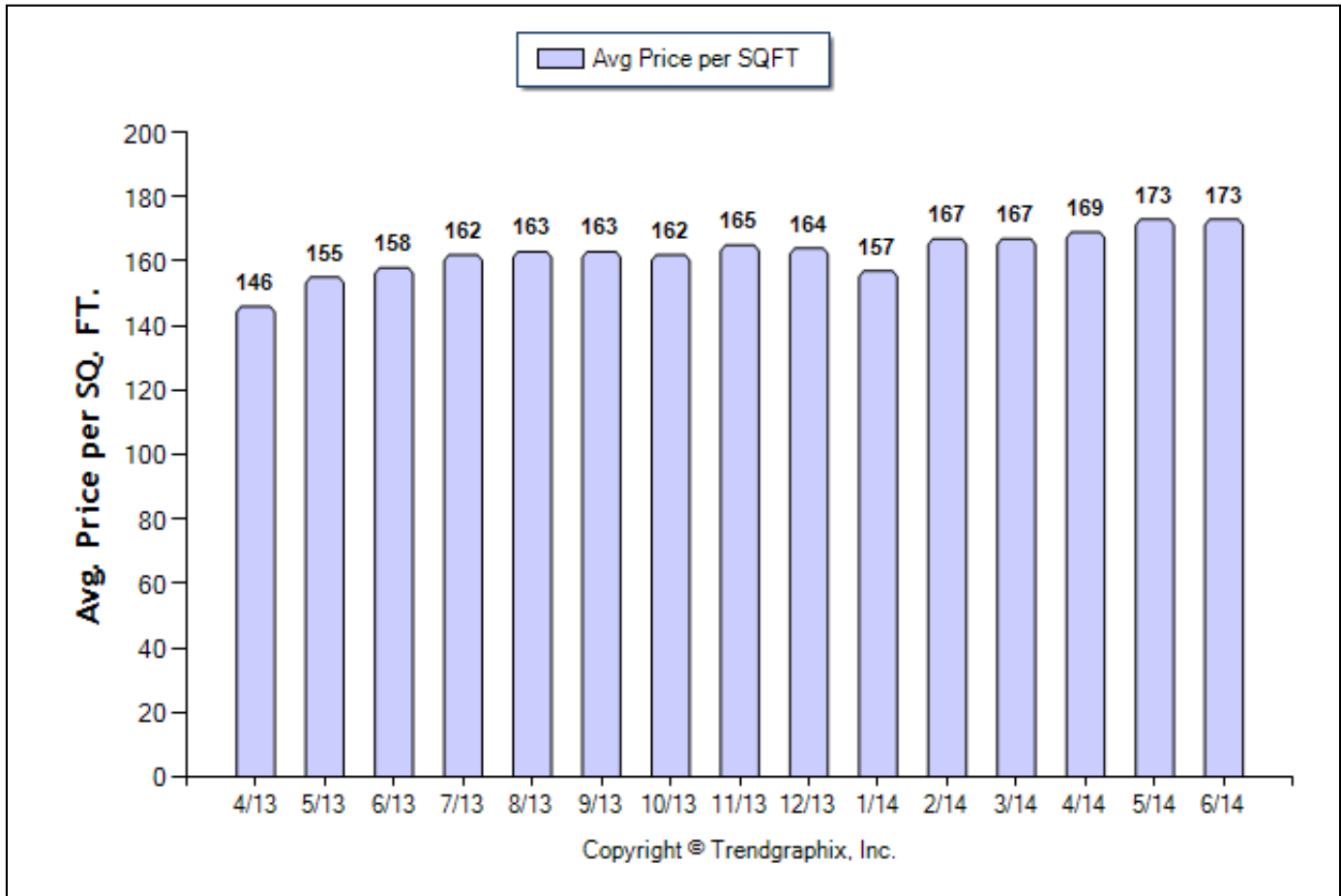
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Average Price per SQFT (Apr. 2013 - Jun. 2014)

Prepared for you by: Agent Jane



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
	Jun. 14	May. 14	% Change	Jun. 14	Jun. 13	% Change	Apr. 14 to Jun. 14	Apr. 13 to Jun. 13	% Change
Avg. Sq. Ft. Price	172.8	173.3	-0.3% ▼	172.8	158.1	9.3% ▲	171.8	153.2	12.1% ▲

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Days on Market	22	21	21	23	23	24	28	29	35	39	39	38	32	31	30
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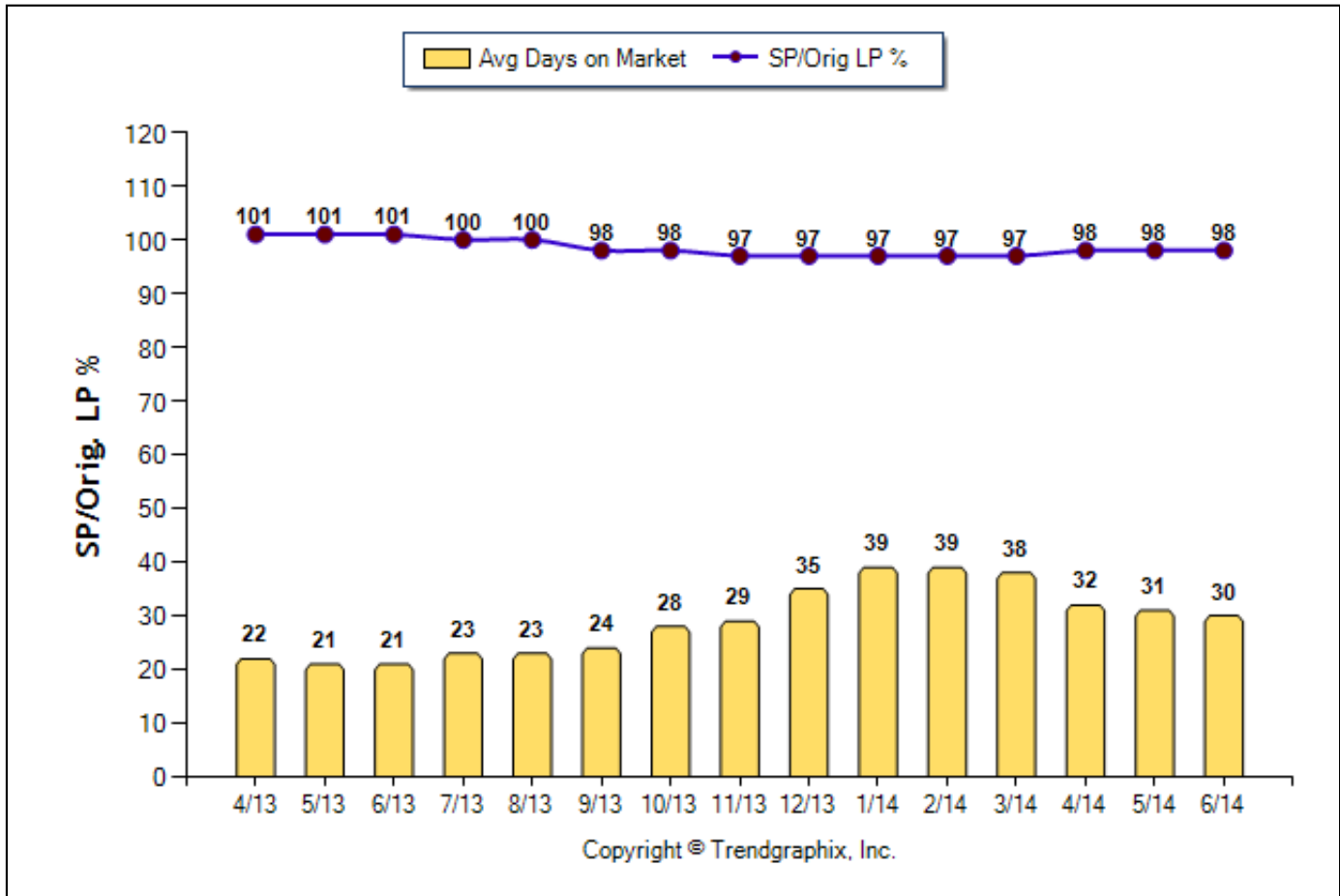
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Avg Days On Market & SP/Orig LP % (Apr. 2013 - Jun. 2014)

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	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
	Jun. 14	May. 14	% Change	Jun. 14	Jun. 13	% Change	Apr. 14 to Jun. 14	Apr. 13 to Jun. 13	% Change
Days on Market	30	31	-3.2% ▼	30	21	42.9% ▲	31	21	47.6% ▲
Sold/Orig LP Diff. %	98	98	0%	98	101	-3% ▼	98	101	-3% ▼

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Absorption Rate (Closed Sales) %	99.3	100.6	75.2	69	60.8	50.2	47.5	43.4	56.2	41.6	42.2	51.5	55.9	51.3	44.9
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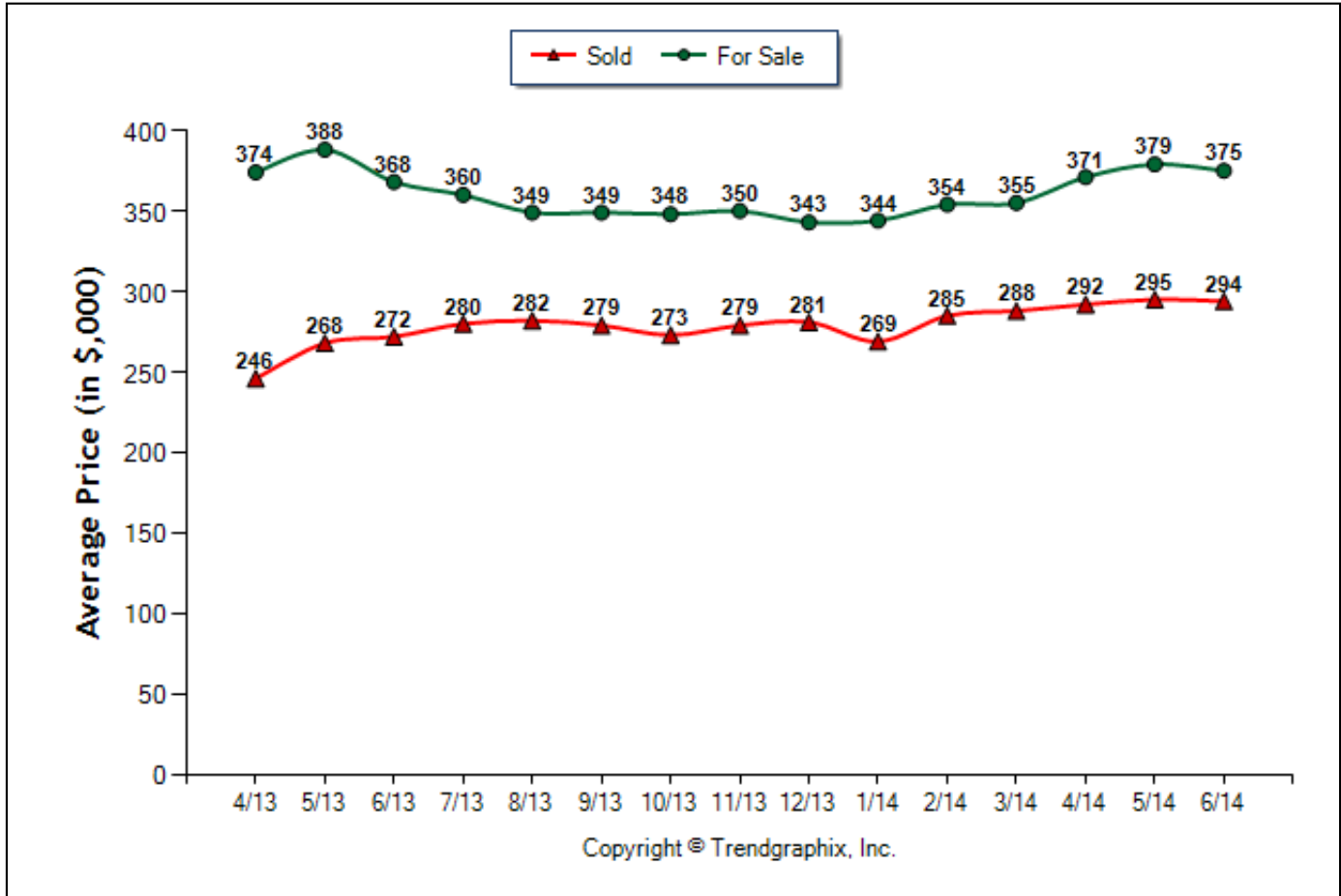
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Average Price of For Sale and Sold (Apr. 2013 - Jun. 2014)

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	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
	Jun. 14	May. 14	% Change	Jun. 14	Jun. 13	% Change	Apr. 14 to Jun. 14	Apr. 13 to Jun. 13	% Change
Avg. Active Price	375	379	-1.1% ▼	375	368	1.9% ▲	375	376	-0.3% ▼
Avg. Sold Price	294	295	-0.3% ▼	294	272	8.1% ▲	294	262	12.2% ▲

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Absorption Rate (Closed Sales) %	99.3	100.6	75.2	69	60.8	50.2	47.5	43.4	56.2	41.6	42.2	51.5	55.9	51.3	44.9
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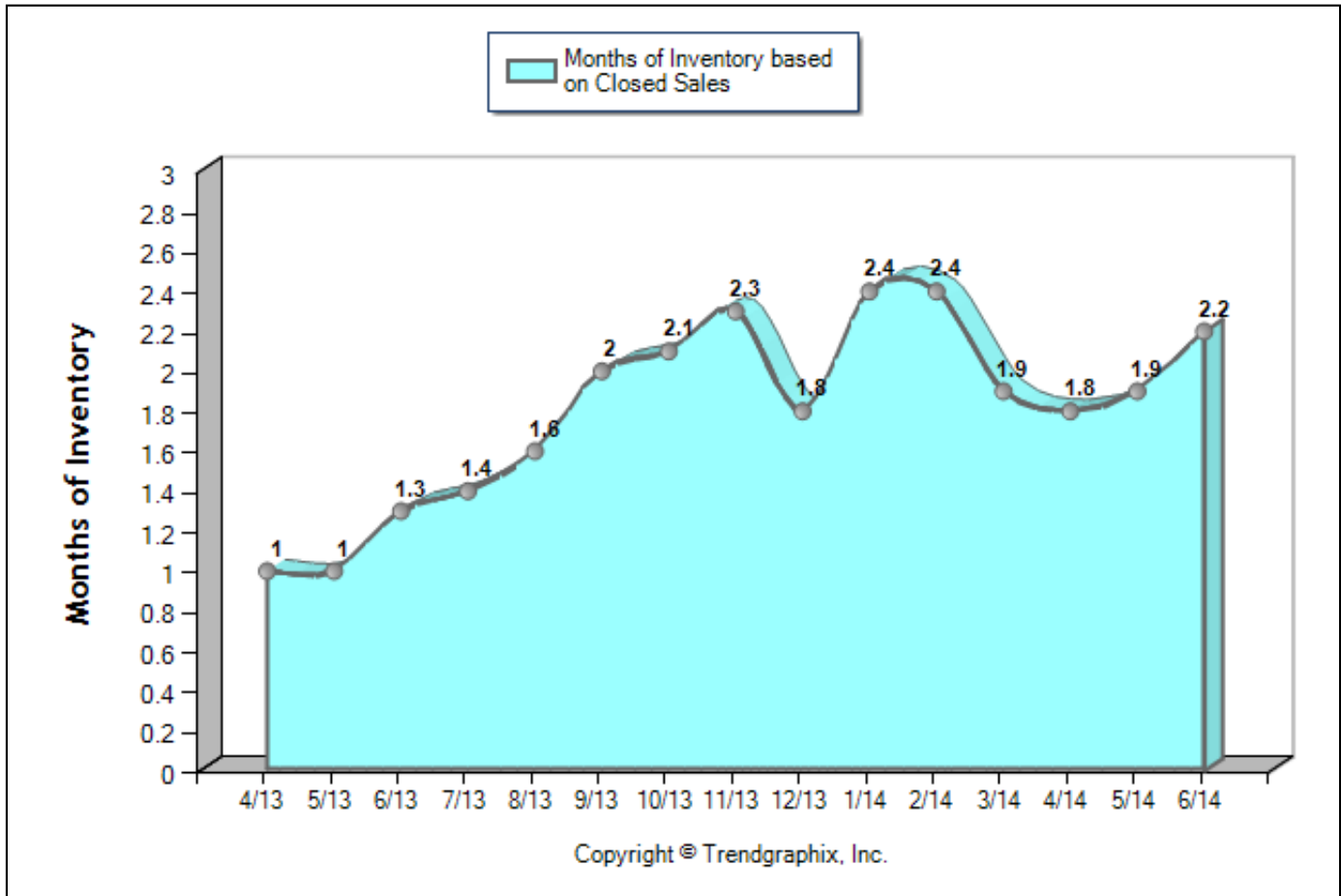
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Months of Inventory Based on Closed Sales (Apr. 2013 - Jun. 2014)

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	Jun. 14	May. 14	% Change	Jun. 14	Jun. 13	% Change	Apr. 14 to Jun. 14	Apr. 13 to Jun. 13	% Change
Months of Inventory (Closed Sales)	2.2	1.9	15.4% ▲	2.2	1.3	67.7% ▲	2	1.1	81.5% ▲

Date	4/13	5/13	6/13	7/13	8/13	9/13	10/13	11/13	12/13	1/14	2/14	3/14	4/14	5/14	6/14
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